



Orange
Trading FZE

VIRGIN CARTRIDGES



**GUARANTEED QUALITY
AND COST SAVING**

Printers and Cartridges

VIRGIN CARTRIDGES

What is a virgin or remanufactured cartridge? What is the production process? Are they reliable? Am I really helping the environment by using remanufactured cartridges? In this document we will answer these questions and convince you of the guaranteed benefits of virgin cartridges.



In the toner cartridge market in terms of product categories we classify four main types:

A. OEM Cartridge:

New cartridge produced by the original printer manufacturer (OEM) and sold under the same name.

B. Remanufactured Cartridge = Virgin Cartridge

A used OEM cartridge that has been remanufactured (usually by a company other than the printer manufacturer). Parts are cleaned and/or replaced and the toner has been refilled.

C. NewBuild/New Compatible Cartridge:

A new toner cartridge that is NOT produced by the original printer manufacturer and sold under a third-party trademark.

D. Counterfeit Cartridge:

A new toner cartridge manufactured by a company, other than the printer manufacturer and sold under the OEM brand name.

In recent years the toner cartridge market has seen an influx in the import of newbuild/ new compatible cartridges. These cartridges are often clones of the original product or marketed as remanufactured product. Often OEM patents are infringed. This activity is the main subject of investigations by OEMs.

QUALITY CONTROL

The virgin cartridges are produced with stringent quality control standards, using lab-tested components to ensure consistent OEM-equivalent performance.



A typical production process includes inspection and replacement of key components such as the OPC (Organic Photo Conductor) drum, wiper blade, PCR (Primary Charge Roller) and magnetic roller. One of the most critical parts of a cartridge is the OPC Drum. The new aftermarket product is made specifically for remanufacturers to have a harder and more durable surface than the OEM product. We use only new drums in our cartridges to ensure OEM equivalent results.

Certifications

Each of the cartridges undergoes rigorous testing throughout the production process including a print test in order to ensure that performance, quality and productivity are exceptional. The cartridges we provide are supported by numerous quality and environmental certifications.

The difference

- Our production company respects OEM patents and ensures all products are IP-cleared
- Comprehensive 12 month warranty
- Innovative and customised cartridge recycling programmes designed to protect the environment
- Manufactured in the most technologically advanced, ISO 9001:2008 and STMC certified manufacturing environments in the industry
- Using this product will not violate your printer warranty

CERTIFICATIONS AND QUALITY

We are proud of our commitment to quality.

Certifications



Quality



For detailed explanation on the certifications and the quality procedures please refer to our brochure 'Virgin cartridges - quality and certifications'.

Warranty

We support our products entirely.

The products we supply are covered by a comprehensive 12 month warranty. During this warranty period defective products will be immediately replaced or refunded.

Printer replacement and engineer visits are covered as well by this warrant according to the agreed terms and conditions.

For more information please contact our department Paper & Supplies.

Conclusion

1. Guaranteed excellent quality product. The average product return rate of 0.5% is our proof - a percentage that is hard to exceed by other remanufacturers or even OEMs;
1. Guaranteed reliable product, 100% remanufactured and 100% IP-compliant;
1. Guaranteed substantial cost saving compared to the OEM equivalent without any compromise in quality;
1. Guaranteed product performance in page-yield equal to the OEM;
1. In this industry, we use only the number one manufacturers in terms of R&D standards.



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